Message Text

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ACTION EB-05

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E.O. 11652: N/A TAGS: ETRD, PL

SUBJECT: STATUS REPORT: MAJOR PROJECLY

FOR BEWT-R. STECHSCHULTE FROM J.W. PFEIFFER

1. IBNDING PROJECTS AND NEGOTIATIONS WITH POLISH AGENCIES HAVE BEEN DISCUSSED AND VERY USEFUL CONTACTS MADE.

2#(WOULD JOAFSE KAY PLEASE CO NCDN BOB SEWARD OR NORTHROPRJ OF GLOBE ENGINEERING IN CHICAGO AND EXPL AIN THAT THE TECHNICAL SPECIFICATIONS THEY HAVE IN HAND FROM POLIMEX FOR MEAT PLANT ARE ALL THEY NEED FOR THE PRESENT. THEIR

FOR MEAT PLANT ARE ALL THEY NEED FOR THE PRESENT. THEIR PROPOSAL SHOULD ANSWECPTHESE SPECIFICATIONS AND OVPALL COST OF PLANT AND SERVICES DETAILED. PAYMENT SCHEDULE AND FINANCING WOULD BE IN ACCORDANCE WITH NORMAL PRACTICE UNDER EXIMBANK LOANS. ONCE THEIR PROJECT IS ACCEPTED, BUT NOT BEFORE, THEY WILL RECEIVE FROM POLIMEX THE LEGAL CONTRACT FORM WHICH MAY THEN BE ACCEPTED AND SIGNED, OR FURTHER NEGOTIATED IF NEED BE. I WAS TOLD THAT POLISH SANITARY AND VETERINARY PRACTICE IN MEAT PROCESSING PLANT HAS BEEN TAKAY VERBATIM FROM U.S. REGULATIONS. ALL THAT GLOBE ENGINEERING NEEDS TO DO IS TO FOLLOW U.S. REQUIREMENTS.

3. CHARLES VAN DER BURGH WILL APPRECIATE THAT I HAD UNCLASSIFIED

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SEVERAL DISCUSSIONS WITH HEAVY INDUSTRY OFFICIALS ON

COPPER PROJECTS AND THAT EMBASSY IS VERY INTERESTED IN FOLLOWING THESE AND HELPING OUT. EMBASSY COMMERCIAL OFFICERS WILL BE AVAILABLE TO BRIEF BRUNO BOIK OF AMERICAN METAL CLIMAX WHEN HE COMES TO WARSAW MIDDLE NOVEMBER. THE POLES ARE NOT HAPPY WITH AMERICAN PROPOSALS ON COPPER PROJECT WITH THE EXCEPTION OF TEXTRON. THEY FIND U.S. PROPOSALS UNREALISTIC, SOMEWHAT PATRONIZING, AND UNNACCEPTABLE. A GOOD BRIEFING AND INTERPRETATION OF POLISH REQUIREMENTS BY EMBASSY OFFICERS IS THEREFORE VERY MUCH IN ORDER FOR ANACONDA OR CLIMAX WHEN THEY RESUME TALKS IN WARSAW. TIME IS PRESSING, THE COPPER PROJECT CONTRACTS WILL HAVE TO BE SETTLED ONE WAY OR ANOTHER VERY SOON.

DAVIES

NOTE BY OCT: TEXT AS RECEIVED. WILL BE SERVICED UPON REQUEST.

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TAGS: ETRD, PL

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